



First Minister

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21 July 2025

## **US tariffs on Scottish salmon**

Dear First Minister,

Further to our discussion we had at the Royal Highland Show last month over tariffs and their impact on our sector, I am requesting your government's support at this critical time in international trade negotiations ahead of your meeting with President Donald Trump.

We welcome the Scottish Government's backing of Label Rouge Scottish salmon to help boost sales in France and other European markets. Strengthening the designation of the Label Rouge mark will be vital in supporting exporters and growing our international presence. With US tariff policy creating ongoing global uncertainty, we appreciate the Scottish Government's swift recognition of this challenge and your commitment to keeping Scottish salmon competitive in Europe.

However, the impact of a 10% tariff on exports of Scottish salmon to the United States of America remains a significant concern for our sector. Our sector exported £225 million of salmon to the USA in 2024, making that market the second most valuable export country for Scottish salmon. As well as the direct impact on sales, the tariffs are pushing rival producers to focus more on European markets – risking the UK's leading food export losing ground in France and elsewhere on the continent.

Ahead of your forthcoming meeting with President Trump, I am writing to request that you press on the president the importance of removing the 10% tariff for Scottish salmon. As a premium product in the US market, in a country where nearly all salmon is imported, there is an opportunity for the multinational companies operating in Scotland to grow their operations in the US and create more American jobs. For example, Mowi has three factories in Florida, Texas and Maine, serving all of the US with Atlantic salmon.

If you require any further information ahead of your meetings, we would be very happy to assist.

[Redacted]

With very best wishes,

A handwritten signature in blue ink that reads "Tavish Scott". The signature is written in a cursive style with a long horizontal stroke at the end.

**Tavish Scott**  
**CEO**  
**Salmon Scotland**

A large rectangular area of the document is completely blacked out, indicating redacted text. It consists of two lines of text, with the second line being shorter than the first.A small rectangular area at the bottom of the page is completely blacked out, indicating redacted text. It consists of three lines of text.