



The Rt Hon Sir Keir Starmer KCB KC MP

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21 July 2025

US tariffs on Scottish salmon

Dear Prime Minister,

I am writing on behalf of the Scottish salmon sector – the UK’s largest food export – to request UK Government support at this critical time in international trade negotiations and ahead of your meetings with President Donald Trump.

As you are aware, Salmon Scotland has publicly supported your government’s success in delivering positive trade deals with the EU and India, which both offer an exciting opportunity to grow our market. We were delighted to welcome Indian High Commissioner Vikram K. Doraiswami to Scotland earlier this month to learn more about the scale and quality of Scottish farm-raised salmon during a visit to Fife, which is home to the UK’s largest processing plant. When tariffs are removed next year, we believe we can open up a major new export route for Scottish salmon, delivering major investment here in the UK. Thank you once again for your government’s efforts on behalf of UK industry.

However, the impact of a 10% tariff on exports of Scottish salmon to the USA remains a significant concern for our sector. We exported £225 million of salmon to the USA in 2024, making that market the second most valuable export country for Scottish salmon. As well as the direct impact on sales, the tariffs are pushing rival producers to focus more on European markets – risking the UK’s top food export losing ground in France and across the continent.

Ahead of your forthcoming meeting with President Trump in Scotland, and the subsequent State visit where I hope Scottish salmon will be on the menu, I am writing to request that you press on the president the importance of removing the 10% tariff for Scottish salmon. As a premium product in the US market, in a country where nearly all salmon is imported, there is an opportunity for the multinational companies operating in Scotland to grow their operations in the US and create more American jobs. For example, Mowi has three factories in Florida, Texas and Maine, serving all of the US with Atlantic salmon.

If you require any further information ahead of your meetings, we would be very happy to assist.

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With very best wishes,



Tavish Scott
CEO
Salmon Scotland

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