Attendees:	Date:	19 th February	2018 – SAIC Stirling,
Ministerial Lead – Fergus Ewing MSP Co-Chair Jim Gallagher (JG); Co-Chair-Stewart Graham (SG); Alison Hutchins (AH); Anne Anderson (AA); Ben Hadfield (BH) Item 4 by telecon; Bill Ellis (BE); Cathy Tilbrook (CT); Elaine Jamieson (EJ); Graham Black (GB); Heather Jones (HJ); James Withers (JW); John McNairney (JM); Michael Tait (MT); Mike Palmer (MP); Scott Landsburgh (SL)	Iain Sutherland (Secretary) Apologies: Alban Denton; Charlie Bullock; Charlotte Wright; David Morrice		
Agenda:			Who/Estimated time:
 Introductions & Tea/Coffee Formal Business: Approval of minutes from last meeting Review of outstanding actions Resignation of Co-Chair and Election of New Chair Review of Governance Progress Updates on Recommendations: 		All 08.45 - 09.00 SG - 09.00 -09.05 SG - 09.05 -09.30 SG - 09.30 - 09.45 JG - 09.45 - 09.50 SG - 09.50 - 10.00	
2.1 Co Chair Updates2.2 Presentation of Progress Tracker2.3 Updates on Specific Recommendations2.4 Update on Planning Meeting2.5 Marine Scotland advice to planners		SG/JG 10:00-10:10 IS 10:10-10:15 All 10:15-10:25 J McN 10:25-10:30 MP 10:30-10:40	
 Industry and AILG Communications 3.1 Customer and Market Perceptions 3.2 Parliamentary Inquiry 3.3 AILG Web Site 3.4 Industry Promotion: - Long term campaign; Structured Social Media campaign; Industry interactions with local and Scottish politicians 		10:40-10:50 Cabinet Sec 10:50-11:05 JW 11:05-11:10 SL/JG 11:10-11:20	
Comfort & Coffee Break			11:20-11:30

4. Fish Health Framework Update	
4.1 Update on Fish Health Framework to the group 4.2 Scoping a project to study the range of impacts on wild fish	MP/JG 11:30-11:45 MP/JG 11:45-11:55
5. Industry Priority Innovation Projects	JG 11:55-12:10
6. Finance for Industry presentation	MT 12:10-12:30
 7. Update from SEPA: SEPA modelling and collaboration (<i>Rec 10, p11</i>) 7.1Working Group Update 	AA 12:30-12:40
8. Industry Supply Chain Summit	SG 12:40-12:50
9. Next Meeting – Dates; AOB	IS 12:50-12:55

Item	Comment/Action	Who/When?
1	SUMMARY SG welcomed attendees, noting apologies. BH would dial in to the meeting for item 4.1. The draft minutes of Meeting 4 were accepted noting actions carried forward. Following procedure agreed at the formative meeting of the AILG, SG stood down from the position of co-chair offering himself for re-election. The meeting approved SG as co-chair for a further two year term, co-chair JG continuing in post for a further year.	

	The AILG governance text was reviewed with agreement to change the status of public agency attendees to "advisors" to the AILG. ACTION Update AILG governance text for posting on AILG web site.	IS - March
2	SUMMARY SG invited attendees to review the effectiveness and the working of the AILG after its first year. Views expressed highlighted that the AILG had gelled rapidly when compared to other ILGs and was particularly valuable in bringing together the key interests influencing the development of the aquaculture industry throughout its supply chain. It was however agreed that the AILG needed to improve its communication with the wider stakeholder group and also that further resources should be focussed not only on communicating the wider benefits provided by the industry to Scotland (including positive socioeconomic impacts, nutritious food products with low carbon footprint) but also the effort and investment which the sector has put in to mitigating environmental impact, addressing fish health challenges, managing mortalities and improving animal husbandry. It was regrettable that this work did not feature in much of the media reporting of the sector, at the expense of a focus on the 2030 tonnage aspirations. The activity tracker document was presented, including for each priority "open – closed – ongoing" and "on track - behind schedule – concern". MP updated on progress with the ICR recommendations. Detailed at http://www.gov.scot/Resource/0052/00525256.pdf All projects were progressing well or had been completed. It was noted that on the integration of wellboat marine licences into the CAR regime the process was necessarily complex and would take time to work through would shortly be updated on the current state of play. JM reported on the fin fish aquaculture planning workshop held 8/9 February. The event was valuable in its own right but also laid the groundwork for subsequent bilateral discussions for the participants. The Imani Social and Economic Benefits template had	

	been circulated prior to the workshop. SG encouraged	
	AILG members to comment on and trial the Imani template.	
	GB agreed to meet with SG and JG to discuss Recommendation 5 of the industry strategy, ahead of further discussion of that item at the next AILG meeting.	IS – Apr GB - Apr
	MP advised that Marine Scotland is reviewing the advice provided to planners on sea lice, having agreed there is a need to move from a generic comment to	SSPO - May GB/SG/JG -
	more relative site specific advice.	Mar GB/MP - July
	ACTION Update the activity tracker for Meeting 6.	
	SSPO members invited to consider the Imani template for use in planning applications. GB to meet with SG and JG on site re various matters.	
	Marine Scotland to move to more relative site specific sea lice advice to planners.	
3	SUMMARY Customer and consumer perceptions action was carried over to meeting 6. JG summarised recent and prospective volume and pricing trends for Scottish farmed salmon. Despite the biological challenges industry faced UK retailers and overseas markets were demanding increases in supply with the risk that other suppliers gained market share hazarding the Scottish industry's future prospects. JW advised that the AILG web site was populated with a number of documents including the industry's 2030 strategy and AILG meeting papers and asked that attendees share any press releases through the site. There was a key role for a professionally prepared progress report on AILG's performance against the 2030 Ambition priorities. It was agreed that those with lead responsibility for each of the priorities would be asked to contribute a short update which the communications working group would edit into a progress report for publication.	
	ACTION Collect updates from priority lead contacts and prepare progress report with view to publication through the AILG web site	IS/JW March

1	SUMMADY	
4	SUMMARY Dialling in to the meeting BH reprised the draft fish health framework and key points arising from it. The framework had undergone substantial development from the first draft in December. It was with industry for comment prior to a meeting with CabSec in the first week of March. The final document will include timings and allocate responsibilities. All recognised that this was a crucial document for both industry and regulators. MP briefed attendees on a short life Interactions Group to be established in the coming weeks which would review available evidence on farmed/wild fish interactions before making recommendations. It was noted that fin fish aquaculture would sit in a long list of impacts on wild salmonids and in time this group would move on to examine other pressures on wild salmon numbers. ACTION Industry to contribute to development of the fish health framework, participating in meeting with CabSec.	AILG/SSPO - Mar
5	SUMMARY JG outlined a number of innovation projects being progressed by the salmon farming industry. Some innovations offered potential gains for regulators e.g. reduced usage of therapeutants: closer working relationships between industry and regulators would be required to progress some of the innovation projects. ACTION	
6	SUMMARY MT presented on the challenges he experienced in securing commercial finance for development of small scale and start-up aquaculture businesses. Finance issues for SMEs in the industry were radically different from those facing the corporate aquaculture operations. With time short it was agreed to return to the subject at a future AILG meeting when it could be discussed in conjunction with the broader requirements of strategic funding within the sector. ACTION The subject to be scheduled for discussion at a future	

Meeting 5 Agenda and Actions Note

	meeting, informed by Marine Scotland work on public sector support for aquaculture post-2020 and EMFF.	
7	SUMMARY Due to time constraint the update from SEPA was deferred to the following meeting. ACTION	
8	SUMMARY SG informed attendees that an aquaculture industry supply chain summit at the request of the Cabinet Secretary should be planned. This would bring together aquaculture producer businesses with Scottish supplier/potential supplier businesses at a time and place to be decided.	
	ACTION SG to develop thinking on supply chain summit for delivery in conjunction with SAIC/HIE.	SG/HJ/EJ - Mar
9	SUMMARY Next meeting to be convened in May, exploring the feasibility of aligning with Aquaculture UK in Aviemore.	
	IS to confirm next meeting date for AILG aiming for a date in May.	IS - Mar

NOTES: Where new action points are agreed from the current meeting agenda they will be included in the "Who/When?" column in the section above. Where actions are outstanding from previous meetings they will be carried forward in the section below. When actions are closed off the Date of closure should be noted in the table below in the Notes/Minutes of that meeting and will thereafter be dropped off the list.

Agenda Item/Meeting Date	Carried forward Summary of outstanding actions from previous meetings	Original `Who/ When'	Date Closed
Meeting 1 Item 1	AILG to review governance	ILG – Feb 2019	
Meeting 1 Item 3.2	Update on "Quick Wins" of the ICR report	Marine Scotland - Ongoing	

		JG, SL – April 2017	
Meeting 2	Present to AILG on state of the market	CB –	Closed
	and customer perceptions of Scottish	May2017	Feb 2018
Item 6	farmed salmon	_	

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