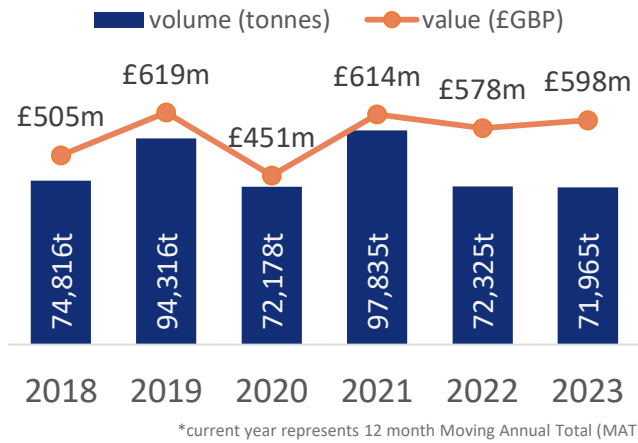


UK exports of whole, fresh/chilled Atlantic salmon

Data to: March 2022

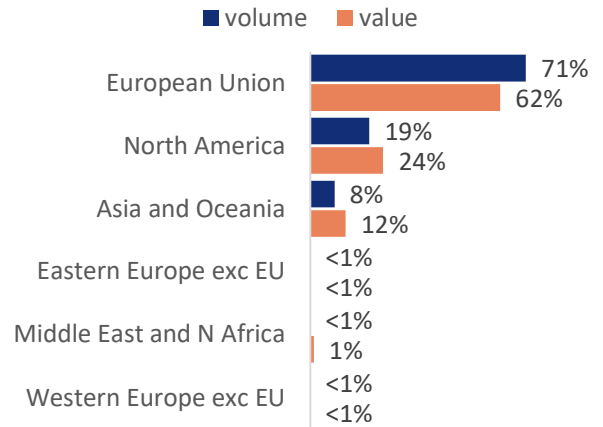
Annual volume and value of exports

by calendar year and latest MAT



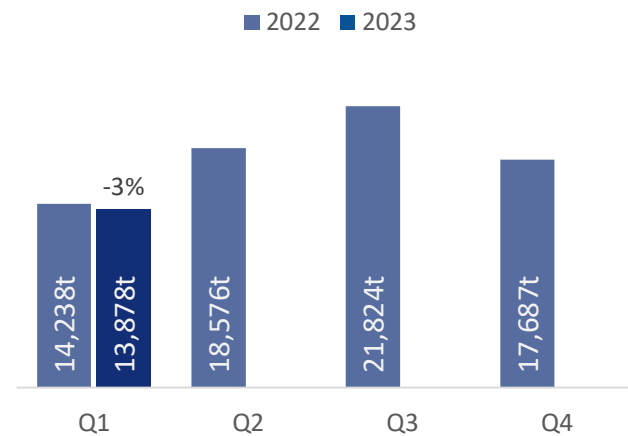
Regional share of exports

by latest Moving Annual Total (MAT)



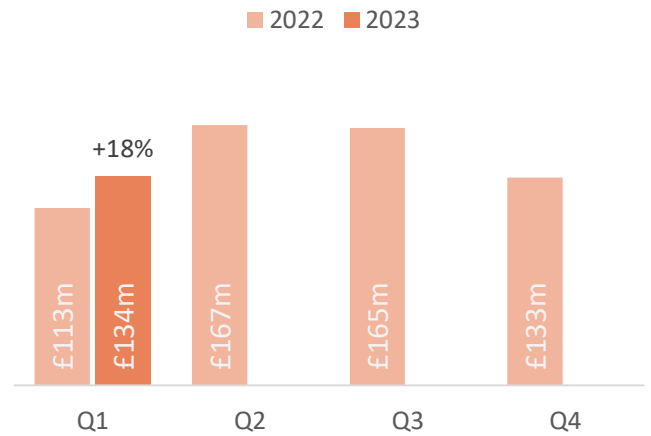
Quarterly volume of exports

by calendar quarter and year on year change



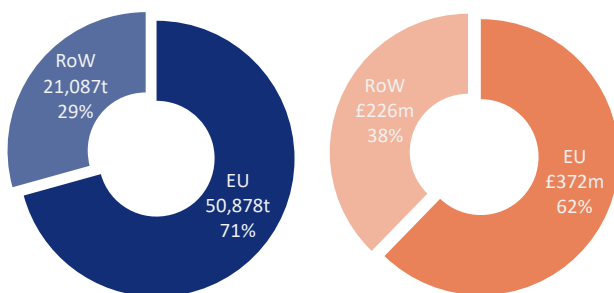
Quarterly value of exports

by calendar quarter and year on year change



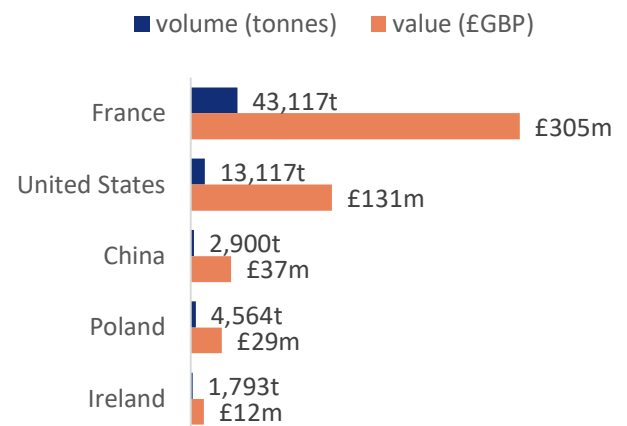
Share of exports to EU and Rest of World

MAT - Moving Annual Total



Top 5 export markets

YTD - Year to date; ranked by volume



Salmon Scotland



UK exports of whole, fresh/chilled Atlantic salmon

Data to March 2023

	by VALUE										by VOLUME									
	March	+/-	pct	YTD	+/-	pct	MAT	+/-	pct	World share	March	+/-	pct	YTD	+/-	pct	MAT	+/-	pct	World share
GLOBAL	£50.8m	+£10m	+26%	£134m	+£20m	+18%	£598m	-£28m	-4%	100%	4,867t	-63t	-1%	13,878t	-360t	-3%	71,965t	-22,249t	-24%	100%
EU	£27.8m	+£4m	+18%	£69m	+£5m	+7%	£372m	-£3m	-1%	62%	2,910t	-368t	-11%	7,921t	-1,333t	-14%	50,878t	-12,184t	-19%	71%
NON-EU	£23.0m	+£6m	+38%	£65m	+£16m	+32%	£226m	-£26m	-10%	38%	1,957t	+305t	+18%	5,957t	+973t	+20%	21,087t	-10,065t	-32%	29%

Global Regions

ASIA AND OCEANIA	£7.1m	+£3m	+84%	£24m	+£12m	+108%	£69m	-£3m	-4%	12%	522t	+199t	+61%	1,911t	+942t	+97%	5,672t	-3,031t	-35%	8%
EASTERN EUROPE EXC EU	£0.4m	+£0m	+229%	£1m	+£0m	+41%	£4m	-£2m	-35%	1%	30t	+20t	+208%	52t	+13t	+33%	404t	-404t	-50%	1%
EUROPEAN UNION	£27.8m	+£4m	+18%	£69m	+£5m	+7%	£372m	-£3m	-1%	62%	2,910t	-368t	-11%	7,921t	-1,333t	-14%	50,878t	-12,184t	-19%	71%
LATIN AMERICA AND CARIBBEAN	£0.1m	+£0m	+554%	£0m	+£0m	+38%	£0m	+£0m	+69%	0%	7t	+6t	+535%	34t	+12t	+53%	58t	+23t	+66%	0%
MIDDLE EAST AND N AFRICA	£0.5m	+£0m	+1%	£1m	-£0m	-17%	£7m	+£1m	+13%	1%	36t	-4t	-9%	97t	-27t	-22%	600t	-79t	-12%	1%
NORTH AMERICA	£14.9m	+£3m	+28%	£39m	+£4m	+13%	£143m	-£19m	-12%	24%	1,361t	+166t	+14%	3,826t	+174t	+5%	13,943t	-6,080t	-30%	19%
SUB-SAHARAN AFRICA	£0.0m	+£0m	+151%	£0m	-£0m	-17%	£0m	+£0m	+128%	0%	1t	+1t	+129%	3t	-1t	-23%	6t	+2t	+38%	0%
WESTERN EUROPE EXC EU	£0.0m	-£1m	-100%	£0m	-£1m	-74%	£3m	-£2m	-46%	0%	0t	-83t	-100%	35t	-140t	-80%	404t	-496t	-55%	1%

Top 20 Export Markets

France	£22.3m	+£0.8m	+4%	£55m	-£0m	-0%	£305m	-£6m	-2%	51%	2,320t	-659t	-22%	6,349t	-1,582t	-20%	41,535t	-10,579t	-20%	58%
United States	£14.5m	+£3.3m	+29%	£38m	+£5m	+14%	£136m	-£21m	-13%	23%	1,326t	+165t	+14%	3,746t	+193t	+5%	13,310t	-6,236t	-32%	18%
China	£5.1m	+£2.8m	+119%	£14m	+£6m	+83%	£44m	-£5m	-10%	7%	367t	+180t	+96%	1,120t	+485t	+76%	3,385t	-2,539t	-43%	5%
Taiwan	£1.0m	+£0.4m	+76%	£6m	+£6m	+783%	£15m	+£5m	+55%	2%	82t	+37t	+83%	519t	+461t	+797%	1,240t	-10t	-1%	2%
Poland	£2.5m	+£1.1m	+82%	£6m	+£1m	+28%	£30m	-£3m	-8%	5%	300t	+103t	+52%	750t	-2t	-0%	4,562t	-1,041t	-19%	6%
Ireland	£1.1m	+£0.6m	+131%	£3m	+£0m	+11%	£13m	-£3m	-19%	2%	97t	+37t	+62%	340t	-46t	-12%	1,747t	-1,014t	-37%	2%
Netherlands	£0.9m	+£0.8m	+1026%	£2m	+£2m	+953%	£13m	+£8m	+157%	2%	91t	+82t	+916%	253t	+223t	+759%	1,578t	+730t	+86%	2%
Singapore	£0.6m	+£0.3m	+101%	£2m	+£0m	+8%	£3m	-£4m	-56%	1%	50t	+24t	+93%	187t	+8t	+5%	287t	-547t	-66%	0%
Canada	£0.4m	-£0.1m	-14%	£1m	-£0m	-26%	£7m	+£2m	+36%	1%	35t	+1t	+4%	80t	-18t	-18%	629t	+157t	+33%	1%
Spain	£0.2m	+£0.1m	+176%	£1m	+£1m	+173%	£3m	+£0m	+13%	0%	16t	+8t	+106%	81t	+47t	+139%	320t	-98t	-23%	0%
Ukraine	£0.4m	+£0.2m	+223%	£1m	+£0m	+39%	£2m	-£1m	-29%	0%	29t	+19t	+201%	51t	+12t	+32%	148t	-113t	-43%	0%
South Korea	£0.1m	+£0.1m	#DIV/0!	£0m	+£0m	#DIV/0!	£1m	-£1m	-39%	0%	2t	+2t	#DIV/0!	32t	+32t	#DIV/0!	86t	-61t	-42%	0%
UAE	£0.1m	-£0.1m	-37%	£0m	-£0m	-39%	£2m	-£0m	-18%	0%	10t	-8t	-44%	33t	-26t	-43%	194t	-109t	-36%	0%
Japan	£0.2m	+£0.2m	+265%	£0m	+£0m	+30%	£1m	-£2m	-70%	0%	19t	+12t	+196%	32t	+2t	+6%	93t	-315t	-77%	0%
Lebanon	£0.2m	+£0.1m	+129%	£0m	+£0m	+79%	£2m	+£1m	+100%	0%	13t	+8t	+140%	28t	+9t	+46%	214t	+58t	+37%	0%
Switzerland	£0.0m	-£0.5m	-100%	£0m	-£1m	-74%	£3m	-£2m	-45%	0%	0t	-83t	-100%	35t	-140t	-80%	400t	-480t	-55%	1%
Romania	£0.2m	+£0.2m	#DIV/0!	£0m	+£0m	#DIV/0!	£0m	+£0m	#DIV/0!	0%	17t	+17t	#DIV/0!	34t	+34t	#DIV/0!	34t	+34t	#DIV/0!	0%
Belgium	£0.1m	+£0.1m	#DIV/0!	£0m	+£0m	+152%	£1m	+£0m	+3%	0%	6t	+6t	#DIV/0!	30t	+19t	+166%	113t	-11t	-9%	0%
Lithuania	£0.2m	+£0.2m	#DIV/0!	£0m	+£0m	#DIV/0!	£4m	+£2m	+77%	1%	16t	+16t	#DIV/0!	32t	+32t	#DIV/0!	525t	+93t	+22%	1%
Barbados	£0.1m	+£0.1m	+513%	£0m	+£0m	+585%	£0m	+£0m	+216%	0%	7t	+6t	+515%	33t	+30t	+1136%	54t	+39t	+265%	0%

+/- compare with year earlier values or volumes

Edinburgh May 2023
Source: UK Tradeinfo, HMRC, Salmon Scotland

Salmon Scotland



UK exports of whole, fresh/chilled Atlantic salmon

030214 Product commodity code definition: Fresh or chilled Atlantic salmon "Salmo salar" and Danube salmon "Hucho hucho"
Value export valuation (£GBP) [n.b. not market valuation]
Volume product weight (tonnes)
YTD year to date
MAT moving annual total

UKTradeInfo Country classification (by continent)

Asia and Oceania		Eastern Europe exc EU		European Union		Latin America and Caribbean		Middle East and N Africa	North America	Sub-Saharan Africa	Western Europe exc EU
Afghanistan	Micronesia	Albania	Austria	Malta	Antigua:Barbuda	Guatemala	Bahrain	Canada	Angola	Mauritania	Faroe Islands
Australia	Mongolia	Armenia	Belgium	Netherlands	Argentina	Haiti	Egypt	Greenland	Benin	Mauritius	Gibraltar
Bangladesh	New Caledonia	Azerbaijan	Bulgaria	Poland	Aruba	Honduras	Iran	Mexico	Burkina	Mozambique	Iceland
Bhutan	New Zealand	Belarus	Croatia	Portugal	Bahamas	Jamaica	Iraq	United States	Burundi	Namibia	Liechtenstein
Bouvet Island	North Korea	Bosnia & Herz.	Cyprus	Romania	Barbados	Nicaragua	Israel		Cameroon	Niger	Norway
Brunei	Pakistan	Georgia	Czech Republic	Slovakia	Belize	NI Antilles	Jordan		Cent Afr Rep	Nigeria	Switzerland
Burma	Palau	Kazakhstan	Denmark	Slovenia	Bermuda	Panama	Kuwait		Congo (Dem. Rep)	Senegal	Turkey
Cambodia	Papua New Guinea	Kosovo	Estonia	Spain	Bonaire	Paraguay	Lebanon		Congo (Republic)	Seychelles	Vatican City
China	Philippines	Moldova	Finland	Sweden	Br Virgin Is	Peru	Libya		Djibouti	Sierra Leone	
Cook Islands	Singapore	Montenegro	France		Brazil	Sint Maarten	Morocco		Equat Guinea	Somalia	
Fiji	South Georgia Is	Russia	Germany		Cayman Islands	St Kitts & Nevis	Oman		Eritrea	South Africa	
French Polynesia	South Korea	Serbia	Greece		Chile	St Lucia	Qatar		Gabon	St Helena	
Guam	Sri Lanka	Ukraine	Hungary		Colombia	St Vincent	Saudi Arabia		Gambia	Swaziland	
Hong Kong	Taiwan	Uzbekistan	Ireland		Costa Rica	Surinam	South Sudan		Ghana	Tanzania	
India	Thailand		Italy		Cuba	Trinidad:Tobago	Sudan		Guinea	Togo	
Indonesia	Tonga		Latvia		Dominica	Turks & Caicos	Tunisia		Ivory Coast	Uganda	
Japan	Vanuatu		Lithuania		Dominican Rep	Uruguay	UAE		Kenya	Zambia	
Macao	Vietnam		Luxembourg		Ecuador	US Virgin Is	Yemen		Liberia	Zimbabwe	
Malaysia					El Salvador				Madagascar		
Maldives					Falkland Islands				Malawi		
Marshall Islands					Grenada				Mali		